



## Sales Manager – Home

**Circa £18,000 + Bonus, BUPA and Discount – Full Time**

**Rotherham, near Sheffield**

### About the Company

Boundary Mill Stores is a privately-owned, successful retail company with 5 stores across the UK with plans to expand. We have a unique market differentiation in that we give major retail brands the opportunity to clear their excess stocks in fashion, accessories and home at discounted prices. Our 130,000 sq ft store has a Home, Men's and Ladies fashion department, and we are delighted to have opened a 10,000 sq ft Next clearance pop-up shop in August 2016.

Here at Boundary Mill we are a little bit different from the run-of-the-mill. We are so much more than an outlet store, and we're proud of our 30-year heritage and excited by our future. We are committed to offering the best customer service and exceeding our customer's expectations. We are looking for motivated individuals who understand that it takes that little extra to provide exceptional customer service.

### About the Role

This is an exciting opportunity to join a dynamic sales team in a key role reporting to the Home Manager and to work closely with our concession partners to maximise sales across the departments.

We are looking for an experienced retailer to assist the management team to successfully drive sales. You will currently be operating commercially at a management level, coaching a team in a business with significant turnover.

With over 600 concession partners across the Boundary Mill group, this is an excellent opportunity to work with so many varied and well-established retail companies all under one roof.

Role responsibilities:

- Leads a team by role modelling the delivery of an excellent experience for every customer
- Motivates, develops and coaches a team to consistently achieve sales and targets
- Operates as part of the wider store management team and contributes to the success of the store
- Actively seeks opportunities to achieve efficiencies and increase sales

**About You:** You are motivated by providing excellent customer service and exceeding sales targets to hit bonus.

The successful candidate will also have:

- Experience in a fast-paced environment or role
- Experience in retail
- Managed a team, rota and budgets
- Exceeded business and team targets

If you are ready for a new and exciting challenge, we would love to hear from you.

To apply please email your CV with a covering letter to [recruitment@boundarymill.co.uk](mailto:recruitment@boundarymill.co.uk)